



Technical Project Manager

Sacramento, Ca

Full Time

About Enterprise Networking Solutions, Inc.

Enterprise Networking Solutions, Inc. (ENS-Inc) is an information technology consulting firm located in Rancho Cordova, Ca. We develop and deploy proven, reliable, and scalable enterprise technology solutions, with key expertise in virtualization, cloud integration, system integration services, migration/consolidation services, business continuity, process management, and disaster recovery. ENS-Inc Engineers and Project Managers partner with our clients on a wide range of technology projects. Founded in 1999, the ENS-Inc team is comprised of talented and respected professionals with 20 years of experience working with the public sector in California. In addition to state agencies, ENS-Inc has also provided services to California counties, cities, education, healthcare, law enforcement, private industry, and services to other states.

Job Description

ENS-Inc has an immediate opening for an experienced Technical Project Manager. We are looking for an energetic person who enjoys a challenge while being surrounded by extraordinary team members. This person will join our Professional Services team as a full-cycle Technical Project Manager. For ENS, the Technical Project Manager role has several responsibilities that revolve around the successful completion of the projects that the ENS technical engineers and developers are assigned to, as well as, other responsibilities around project alignment, risk mitigation, and customer satisfaction. The primary responsibilities of this role are:

- Project Management of the engagement to ensure the success of the project, on time completion, completion within budget, and meeting clients' success criteria
- Act as a liaison between the customer and ENS to provide outstanding customer service ensure ongoing communication with our customers, and work to resolve any project and service related issues.
- Completion of Status Reports and reporting to the customer on the progress of the project.
- Conducting kickoff, status, and project closure meetings with the clients' staff and Executive Sponsors.
- Provide support in the planning and forecasting of the technical engineers' schedules with the goal of maintaining ENS's billable utilization goal.
- Lead the ENS Engagement Manager(s) in the integration of subcontractors with ENS clients to act as communication liaison between subcontractors and clients.
- May be responsible for reviewing RFOs and new work requests that ENS receives, creating and responding with appropriate documentation.
- May support the maintenance of client facing contracts, statements of work, and amendment documentation.



- May support the onboarding of new, and maintenance of, existing partner facing contracts (subcontractors and teaming partners), insurance documentation, and subcontracted engagement documentation and communication.
- May provide pre-sales support for scoping and quoting of ServiceNow related products.

The position is in Sacramento, CA with primary work hours of Monday through Friday from 8:00am – 5:00pm.

Skills and Abilities

Required

- Experienced Project Manager with the ability to provide project management for Application Development (specifically ServiceNow) projects
- Deep understanding of Agile methodology
- Proven experience in high touch customer/client facing project management
- Ability to align objectives and deliver client solutions on time and budget
- Ability to manage changing priorities and mitigate risks within a highly dynamic environment
- Ability to work through challenges effectively and quickly solve problems
- Ability to adapt to evolving processes and successfully drive adoption
- Knowledge of the pre-sales and post-sales cycle
- Outstanding verbal communication and written documentation skills
- PMP Certification
- 2+ years Federal, State or Local Government Consulting Experience

Preferred

- CSM Certification
- ITIL Certification

Preferred Qualifications

- 8+ years of demonstrated Project Management and Technical Project experience
- Bachelor's degree or an equivalent combination of education and experience

Benefits

- Competitive salary
- Benefit options including; medical, dental, vision, and life insurance
- Retirement account options with company sponsored match
- Opportunity to work in a dynamic organization that values team members and family

Enterprise Networking Solutions, Inc. provides equal employment opportunities (EEO) to all employees and applicants for employment without regard to race, color, religion, sex, national origin, age, disability or genetics. In addition to federal law requirements, Enterprise Networking Solutions, Inc. complies with applicable state and local laws governing nondiscrimination in employment in every location in which the company has facilities. This policy applies to all terms and conditions of employment, including



recruiting, hiring, placement, promotion, termination, layoff, recall, transfer, leaves of absence, compensation and training.

Enterprise Networking Solutions, Inc. expressly prohibits any form of workplace harassment based on race, color, religion, gender, sexual orientation, gender identity or expression, national origin, age, genetic information, disability, or veteran status. Improper interference with the ability of Enterprise Networking Solutions, Inc.'s employees to perform their job duties may result in discipline up to and including discharge.