Contract #: 1-19-70-19A Arista - ENS Discounts

ARISTA PRODUCTS

Contractor: Enterprise Networking Solutions, Inc.

Networking

		Switches		Routers
	Segment ID	Percentage off MSRP	Segment ID	Percentage off MSRP
Hardware	A1-10	45%	A1-20	45%
Software	A1-11	45%	A1-21	45%
Accessories	A1-12	45%	A1-22	45%
Installation Services	A1-13	25%	A1-23	25%
Professional Services	A1-14	25%	A1-24	25%
Warranty/Support	A1-15	10%	A1-25	10%